

**EFFORTLESS**

# EFFORTLESS

# EFFORTLESS SERVICES

Complete Solution



SUITE

## Top 2016 Healthcare IT Goals



**Founded by an engineer and his team, who have worked together serving healthcare companies for over 20 years!**



## We Are Cloud Solutions Providers

- Founded in 2010
- One stop cloud-based desktop, server, and security solution



## Built By Engineers, Not Sales People!

- Born from a need for a product that could make the end user experience better in the cloud than it would be otherwise

# EFFORTLESS

## EFFORTLESS **DESKTOP**



The Perfect Desktop – Anywhere in the World to drastically reduce capital cost with customized & scalable solutions.

- ◀ Complete software compatibility
- ◀ 24/7 Engineering support
- ◀ Lightning fast on any Internet device

# EFFORTLESS

## EFFORTLESS **DESKTOP**



Clients Tend To Be

- ❏ Small & Mid-Sized Organizations
- ❏ Operating On Tight Budgets
- ❏ Concerned About Data Privacy
- ❏ Have More Than One Location

# EFFORTLESS

# EFFORTLESS **SUPPORT**

“The difference in our support is that we take on the mindset that the customer has no IT expertise. As such, we are prepared to do everything from the discovery, through the migration planning and execution, and on to end-user support. Any IT expertise they do bring is a bonus - because it is not expected.”

*-Ben Gayheart, Founder & President*

## Case Study

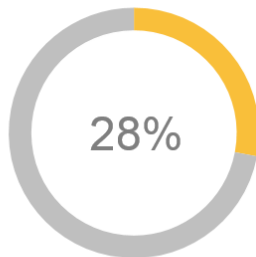


### Users On The Same Software Versions

Making the switch to Effortless meant everyone was on the same versions of all our applications!



100%



**\$51,727**  
SAVED!!

Expense decrease of 28% from 2013 to 2014 after the Effortless Switch



**PDT Met Its Goals With Effortless!**

### Quote from the COO

“The two significant saving avenues switching to the Effortless platform creates are time and money. Our total IT costs for 2013 went from \$181K to \$130K, saving us over \$51K annually. I like these numbers!”

# EFFORTLESS

# EFFORTLESS **ZERO CLIENT**



Tiny but mighty – this device comes in at only 5 inches long, less than 6 inches tall, and about an inch and ½ wide.

- ◀ 4 USB ports
- ◀ Rich multimedia playback
- ◀ HD audio
- ◀ Multiple monitor support
- ◀ **ONLY 6-12 watts of power!**



# EFFORTLESS

# EFFORTLESS **ZERO CLIENT**



- ❏ A seamless solution with dynamic features and a performance that will meet the needs of any environment
- ❏ Eliminates need for running, managing, maintaining or securing enterprise desktop computers while still delivering high-end user elements

# EFFORTLESS

# EFFORTLESS **WIFI**



- ❏ Fixed monthly fee
- ❏ Remotely managed by our crew
- ❏ Enterprise reliability
- ❏ Advanced Features and Flexibility
- ❏ Part of clients internal compliance policies
- ❏ Increased security
- ❏ Secure guest access

# EFFORTLESS

# EFFORTLESS NAVIGATION



## YOUR FLIGHTPLAN

Planned migration to go-live with your  
custom cloud

### STEP 9

#### **SUPPORT**

Support staff will be ready 24/7 to answer questions and provide industry-leading service.

### STEP 7

#### **MIGRATION**

Our migration process uses algorithms that secure your data and keep all settings and access pathways preserved.

### STEP 5

#### **TEST FLIGHT**

Your test pilots can explore your custom cloud and identify concerns before they become problems.

### STEP 3

#### **PLANNING**

We create an easy-to-follow, migration handbook with details about your timeline for testing, migration, training, and go-live date.

### STEP 1

#### **KICK-OFF CALL**

A Senior Migration Engineer will call to briefly review your goals and expectations.

### STEP 8

#### **GO-LIVE**

Your entire business team will now access their desktops using your personalized Effortless Cloud solution.

### STEP 6

#### **TRANSITION**

We introduce your team to their new Effortless Cloud. When your team masters the basics, your business will be positioned to fully appreciate the power of the Effortless Cloud.

### STEP 4

#### **CUSTOM CLOUD**

Twenty-four hours after approving your migration plan, we start constructing your custom cloud.

### STEP 2

#### **ASSESSMENT**

Based on the results of these questions and profile interviews, we will deliver a comprehensive work plan with a final cost estimate.



## CLEARSKY MIGRATION

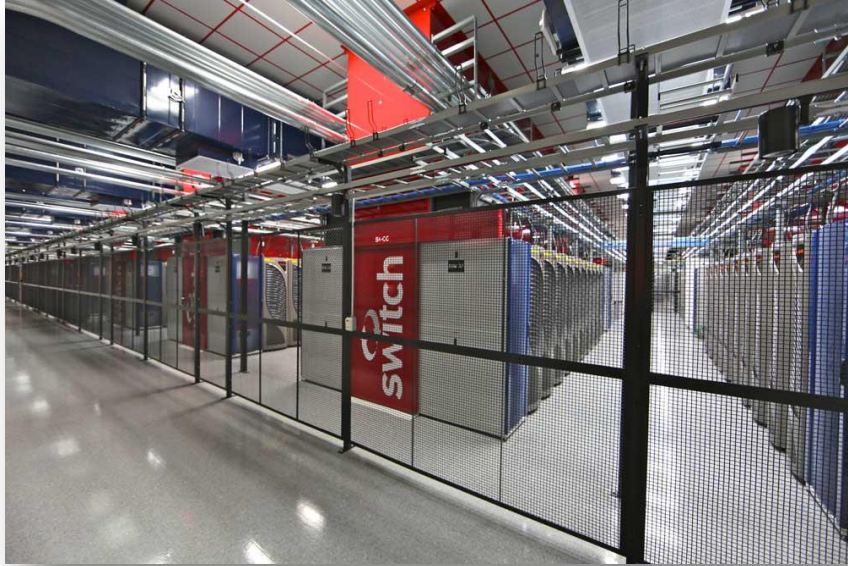
Critical infrastructure and a clean, fresh start

### What is ClearSky Migration

- ❏ Exclusively available to Effortless Office clients
- ❏ The ClearSky environment goes above and beyond green-fielding
- ❏ Every Effortless Cloud is developed in a totally new environment
- ❏ Eliminates legacy system malfunctions
- ❏ Refreshes and proactively monitors computing environment

# EFFORTLESS

# EFFORTLESS NAVIGATION



## Switch SUPERNAP

Collocated Data Center

- ❑ 100% Uptime
- ❑ Switch SUPERNAP is the only Uptime Institute TIER 4 Gold facility-certified collocation data center in North America.
- ❑ Your data will be protected by biometric systems, key card protocols, digital surveillance and recording, bullet proof-walls, and armed guards!

## Advanced Security



### Defend Every Attack:

- ❑ Security-as-a-Service
- ❑ Built around the same technology that protects the Effortless Cloud

### The Facts:

- ❑ 61,000 cyber-security breaches in 2014
- ❑ OCR has 5,481 open HIPAA Breach Cases as of Dec 1, 2015.
- ❑ 10% to 15% of home computers globally are already infected with botnet crime-ware
- ❑ OCR - 253 breaches affecting 500 individuals or more w/ a combined loss of over 112M records

# EFFORTLESS






# EFFORTLESS DEFENSE

Threat Landscape



DEFENSE

## Top 10 Healthcare Data Breaches 2015

Organization	Records Breached	Type of Breach
 Anthem Blue Cross	78,800,000	Hacking / IT Incident
 PREMERA   BLUE CROSS	11,000,000	Hacking / IT Incident
 Excellus	10,000,000	Hacking / IT Incident
 UCLA Health	4,500,000	Hacking / IT Incident
 mie MEDICAL INFORMATICS ENGINEERING	3,900,000	Hacking / IT Incident

# EFFORTLESS






# EFFORTLESS DEFENSE

## Threat Landscape



### DEFENSE

### Top 10 Healthcare Data Breaches 2015

Organization	Records Breached	Type of Breach
 CareFirst	1,100,000	Hacking / IT Incident
 DMAS VIRGINIA'S MEDICARE PROGRAM INNOVATION. QUALITY. VALUE	697,586	Hacking / IT Incident
 GEORGIA DEPARTMENT OF COMMUNITY HEALTH	557,779	Hacking / IT Incident
 BEACON HEALTH SYSTEM	306,789	Hacking / IT Incident
 DJO GLOBAL	160,000	Laptop Theft
2015 Total	111,022,154	(almost 35% U.S. population)



# EFFORTLESS

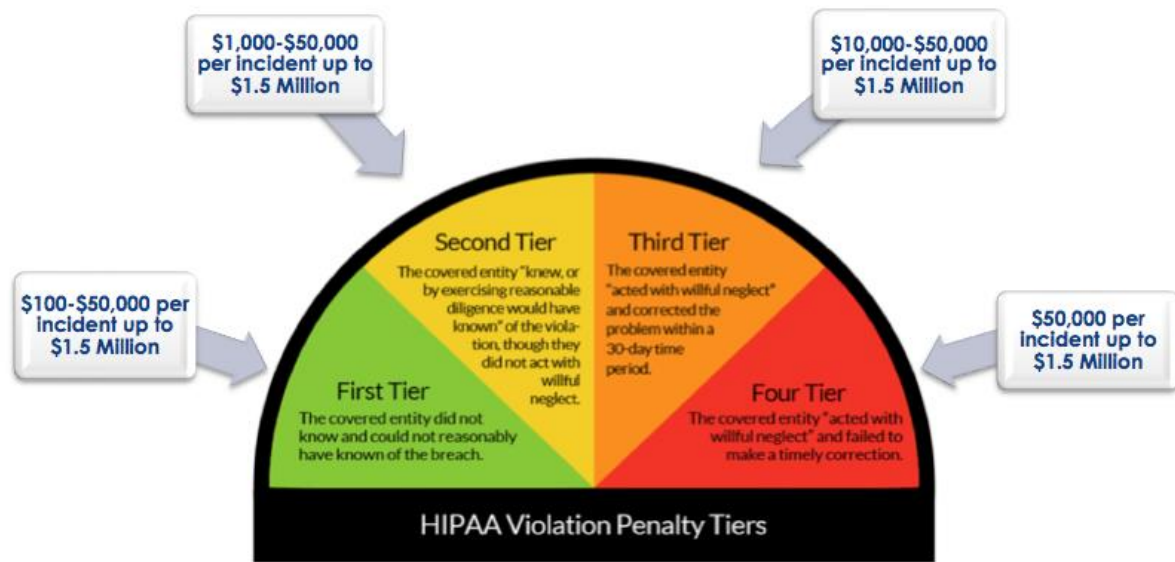
# EFFORTLESS DEFENSE

## Threat Landscape



DEFENSE

## Penalties



# EFFORTLESS

# EFFORTLESS DEFENSE

## Effortless Difference



	EFFORTLESS DEFENSE	MASERGY	FIREEYE	DAMBELLA	TREND MICRO	ANTIVIRUS + IDS/IPS
<b>INBOUND: Analysis and prevention of inbound threats (Malware, infected objects)</b>						
Known malware detection (signatures & heuristics)	✓	✓	✓	✓	✓	✓
Dynamic, on-demand analysis of malware, torjans and droppers (sandbox)	✓		✓	✓	✓	
Dynamic analysis of documents with embedded exploits (PDF, Office Docs,...)	✓		✓		✓	
Detailed forensics for both malware binaries and web threats (exploits)	✓		✓			
High resolution malware analysis (monitoring execution from the inside)	✓					
Support for multiple OS (Windows, MAC OS, Mobile)	✓			✓		
Collect live threats via customer crowdsourcing	✓		✓	✓	✓	✓
Collect live threats via active threat discovery	✓		✓			
Flexible malware analysis in the Cloud	✓			✓	✓	
Multi-method engine with machine learning	✓		✓			
Integrated web and email detection	✓		✓			
Workflow of mitigation and remediation	✓		✓			
Anti-evasion and anti-armoring technology	✓					
Behavioral Analysis based on Machine Learning as opposed to signature / rules based learning	✓					
Advanced Persistent Threat and Malware detection with Sandbox detonation to protect Customer Environment	✓					
<b>INTERNAL: Outbound, Lateral, Network visibility, blocking of C&amp;C connections and data leakage</b>						
Content rules and signatures to block known, malicious traffic	✓	✓	✓	✓	✓	✓
Reputation analysis (URLs, Ips) to block traffic to known bad sites	✓	✓		✓	✓	✓
Identifies anomalous network activity (domain generation, fast flux)	✓	✓		✓	✓	✓
Detect and block attack behavior (spam, DoS)	✓	✓		✓	✓	✓
Abstract malware communication pattern detection (network fingerprints)	✓	✓				
Multi Vector Inspection of Web Traffic, Email Traffic, and File Sharing Traffic within the most trusted zone of the network	✓					
Detects Lateral malware propagation that evades perimeter security controls	✓					
Rapid containment and remediation to reduce long term exposure	✓					
<b>CONFIGURATION FLEXIBILITY</b>						
Deployment Options	✓	✓	✓	✓	✓	✓
Proprietary hardware appliance	✓	✓			✓	
Virtual appliance (for specific environments)	✓	✓				
On-Premise: Customer facility or Colocation Data Center	✓	✓				
Platform is built on a restful API architecture and can easily Integrate with existing security services	✓					
Agentless deployment without adding load to compute or latency to network	✓					
<b>SUPPORTED NETWORK SPEED</b>						
>20 Mbps egress	✓					
100 Mbps egress	✓	✓				
1 Gbps egress	✓	✓	✓	✓	✓	✓
10 Gbps egress	✓	✓		✓		



## ENCRYPT

Enjoy the security of encrypted mail

Encrypted email with Effortless Encrypt can help your clients avoid fines, penalties, and the negative publicity that comes with violation of regulations such as HIPAA, HITECH, GLBA, and State Data Security Laws.

- ❏ Fast, easy, simple to use
- ❏ Send secure email to anyone
- ❏ Guaranteed secure replies

# EFFORTLESS

# EFFORTLESS IN ACTION

*“The Effortless Desktop product allows us to turn on our IT each morning as easily as we turn on the lights. Thank you Effortless!”*

Eva Liang, M.D.,  
FOUNDER OF CENTER FOR SIGHT & SIGHT  
FOR LIFE



**EFFORTLESS**

**NEXT STEPS**

Questions?

**EFFORTLESS**